

Consulting in space domain

PVa Conseil & Développement



Established in 2020, PVa Conseil & Développement is an independent and privately-owned consultancy based in Toulouse, specifically dedicated to the space sector and satellite-enabled verticals.

COMPETENCIES & CAPABILITIES

We accompany private companies and government entities operating in — or willing to enter — the space domain in their strategic decision-making processes, providing end-to-end consulting services, from project strategy definition to implementation, bringing data-led perspectives on the most critical issues. We help our customers to better understand and anticipate their business environment and provide them with the tools and methods they need to make informed decisions and develop their business.

The uniqueness of our business model leverages the synergies derived from the complementarity of our three activities (consulting, market intelligence, and training). Each activity increases our market knowledge and expertise and extends our network of key decision makers while at the same time maintaining a respect for client confidentiality.



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PRODUCTS & SERVICES

Our service offering includes altogether:

- **Consulting:** independent assessments of business plans and government programs and policies, market analysis, financial valuations, risk assessment, due diligence, and feasibility studies ;
- **Market intelligence:** we collect and assess market information to produce high-quality and highly dependable analyses leveraging three decades of experience in interpreting and analyzing millions of data points and financial/regulatory filings as well as our recognized expertise in industry interviews.
- **Training:** leveraging our long-standing experience and industry network in the space domain, we provide interdisciplinary knowledge transfer to public and private entities wishing to enhance their expertise in the space sector.

MAJOR SPACE PROJECTS & REFERENCES

We conduct about 5 consulting missions on a yearly basis.

A few examples of missions over the 2000-2025 period include:

- Support to national space strategy definition;
- Future scenarios for European launcher programs;
- Commercial due diligence review of a NGSO broadband constellation;
- Feasibility study in support to the potential procurement of a GEO communication satellite for a domestic satellite operator;
- End-to-end development of several training programs for various stakeholders of the world's space industry.

Customers include satellite manufacturers, equipment manufacturers, satellite operators, public institutions, and space agencies worldwide.

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TURNOVER N/A

WORK FORCE 1

SPACE TURNOVER N/A

SPACE WORK FORCE 1